



SINGAPORE
ACTUARIAL
SOCIETY

20 July 2017

Dear Sir/Madam,

Seeking Sponsorship to Support SAS Educational Initiatives in Emerging Markets

The Singapore Actuarial Society (SAS) aims to provide support to the ASEAN countries in promoting the actuarial profession and education to meet the growing needs of actuarial knowledge and skills. To this end, the SAS held a two-day Actuarial Training Seminar in Myanmar in October 2015 for the Burmese regulators from the Financial Regulatory Department. The training was delivered by six volunteers from the SAS and was very well received by the attendees. The agenda from the 2015 Actuarial Seminar in Myanmar is given in Appendix 1.

The SAS has received interest from numerous individuals and insurance associations working in various emerging markets to assist them in developing their insurance industry as well as their actuarial profession and education. The SAS is keen to continue with our effort in Myanmar as well as extend our support to other emerging markets.

We are currently working on conducting a second actuarial training seminar in Myanmar (tentative Sep 2017) and an actuarial & insurance seminar in Cambodia (tentative Oct 2017). These seminars are expected to be well-attended by insurance regulators, actuaries, academics, university students as well as experts from other sectors.

We would like to take this opportunity to invite your company to participate in the seminars as a sponsor. The training seminars present a great sponsorship opportunity to promote the brand name and presence of your organisation in these markets. Please refer to Appendix 2 for more details.

All interested parties are required to complete the SAS Educational Initiatives Sponsorship Application Form enclosed to this email and send the completed form to sponsorship@actuaries.org.sg by 31 July 2017. The SAS will accept sponsors on a first-come-first-served basis.

For further questions on the sponsorship, please kindly contact Chua See Ju at seeju@sompo-asia.com.

We look forward to your positive reply.

Thank you.

Matthew Maguire

President
Singapore Actuarial Society



APPENDIX 1

Agenda from the 2015 Actuarial Seminar in Myanmar

Opening Remarks by Deputy Finance Minister

Introductory speech by President of the Singapore Actuarial Society

1. Overview of Insurance Regulatory Framework and Introduction to Insurance Reporting Requirements
2. Insurance Regulations - Concept of Solvency and Reserving
3. The Regulatory Role of the Actuary
4. Life Insurance Products
5. Life Insurance Accounting
6. Life Insurance - Cash Flow Models
7. Life Insurance - Introduction to Actuarial Reserving
8. Life Insurance - Assumption Setting and Experience Monitoring
9. General Insurance Products
10. General Insurance Accounting and Cash Flows
11. General Insurance - Introduction to Data
12. General Insurance Reserving
13. General Insurance - Introduction to Experience Monitoring

Wrapping Up (Brief Introduction of the Actuarial Profession, Q & A, Feedback)

APPENDIX 2

SAS Educational Initiatives Sponsorship Application Form

Purpose of Sponsorship

The main purpose of the sponsorship is to pay for the travel cost, accommodation and other fees (such as visa fees) for the SAS speakers. Depending on the training programme which may vary by country, each seminar is expected to have between 4 to 8 speakers.

Recognition

As a sponsor, your organisation will enjoy the following recognition in both the Myanmar and Cambodia seminars:

1. Recognition as a Sponsor on the course notes or presentation slides provided to participants.
2. Recognition as a Sponsor on the presentation slide shown on screen at the end of each seminar session.
3. Sponsors are thanked in the opening speech and at the end of the seminar.
4. Company name/logo is shown on the SAS Newsletter publicizing the seminar.
5. Company name/logo shown on the publicity material of the seminar where possible.

Sponsorship Amount

The sponsorship amount is SGD 4,000. There are three places available on a first-come-first-served basis.

How to Become a Sponsor

Please provide the following information and email the completed application form to sponsorship@actuaries.org.sg with subject "SAS Educational Initiatives Sponsorship" by 31 July 2017.

Company Name	
Contact Person	
Email Address	
Contact Number	



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Notes:

- i. Once a sponsorship application form has been received and processed, confirmation of sponsorship or otherwise (see paragraph iv) will be sent to the organisation's contact person via email.
- ii. We will contact you when the status of the seminars is confirmed. Upon confirmation, please send a cheque for an amount equal to the sponsorship amount, made payable to Singapore Actuarial Society to:

Singapore Actuarial Society

163 Tras Street, #07-04 Lian Huat Building, Singapore 079024

- iii. Cancellation policy: Once the sponsorship has been processed and confirmed, no cancellation or refund will be allowed.
- iv. To preserve a suitable level of recognition for the sponsors, the SAS reserves the right to withdraw the sponsorship opportunity if there is overwhelming response. The SAS will accept sponsors on a first-come-first-served basis.

SAS Educational Initiatives Contact Details:

Chua See Ju

Chair of SAS International Committee

seeju@sompo-asia.com

Teng Hui Ling

Committee Member of SAS International Committee

TengHuiLing@greateasternlife.com