

# **SAS Workshop: Large Claims Modelling**

**Please install solver and analysis  
toolbox add-in**

# Introductions

# Introduction

- The Working Group
- You...
- Getting the Spreadsheets Working on Your PC

# Installation

- Two spreadsheets
- Remember to
  - Switch on macros
  - Switch on Microsoft's analysis add-in

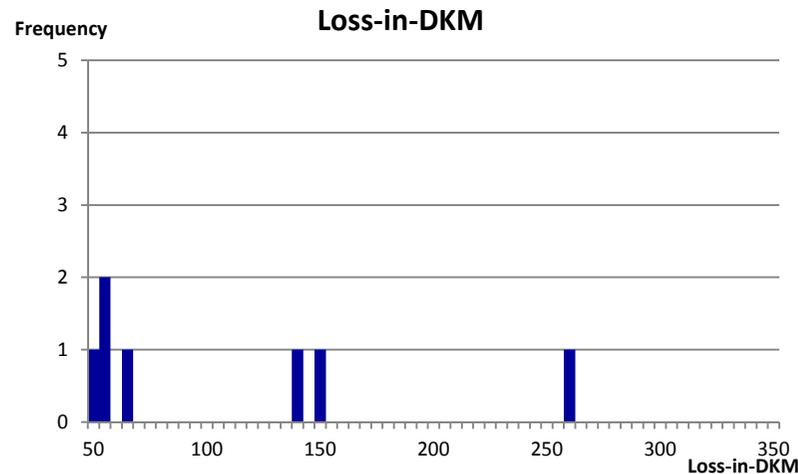
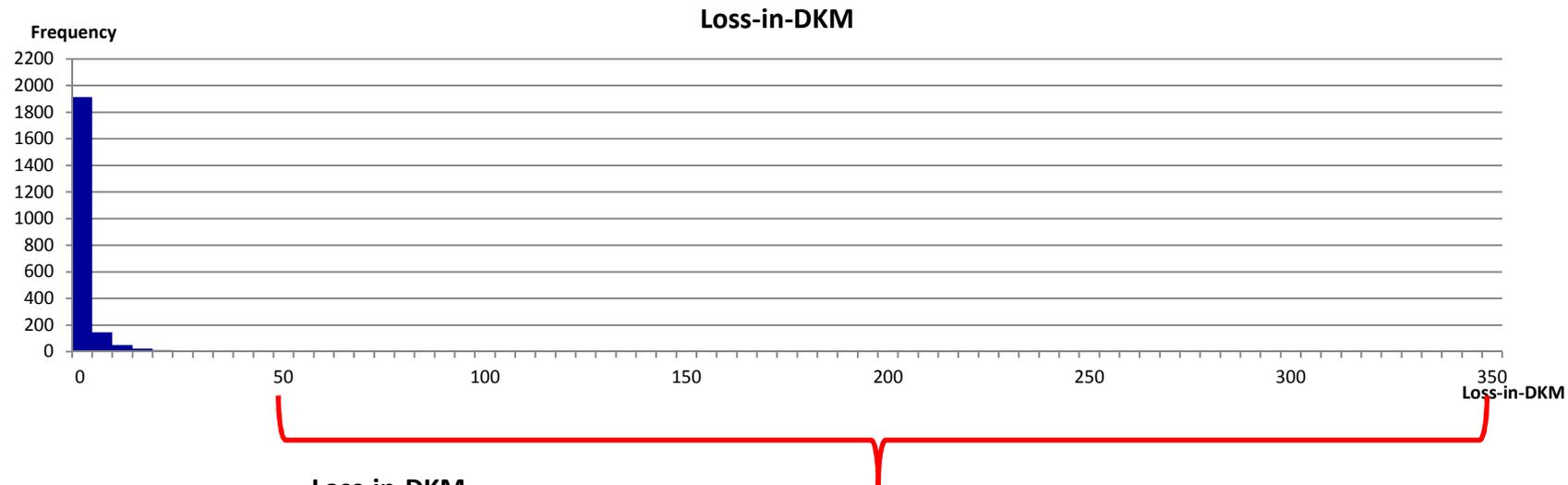
# What Is This Workshop About?

# **Why Fit Distributions to Tails?**

# Why do we need to fit a tail to a distribution – some real life examples

- Pricing non-proportional covers
- Reinsurance requirements and optimisation
- Capital modelling & Enterprise risk management
- Capacity management, including PML estimates

# How unreliable the historical data in estimating large loss – A closer look at the scarcity of data



- More than 99.7% of the data centred around smaller losses (losses below \$50m)
- Hence, how should we price for the largest and rare losses (the tail)?
- A right model is necessary to estimate the tail (losses above threshold)

**What are we trying to achieve  
today?**

# Task

- Choosing a Distribution
- Choosing a Cutoff
- Choosing Distribution Parameters
- Parameter Uncertainty (Bootstrapping)
- Pricing an XOL
- Estimating PMLs

# The Data

# Two Data Sources

- Danish Fire Data
  - collected at Copenhagen Reinsurance
  - 2167 fire losses over the period 1980 to 1990
  - adjusted for inflation to reflect 1985 values
  - <http://www.ma.hw.ac.uk/~mcneil/data.html>
- US Motor Data
  - Available on Kaggle, sourced from Allstate
  - Competitors outperformed actuaries by 271%
  - 1000 largest claims
  - 3 years of data
  - <http://www.kaggle.com/host/casestudies/allstate>

# Choosing A Distribution

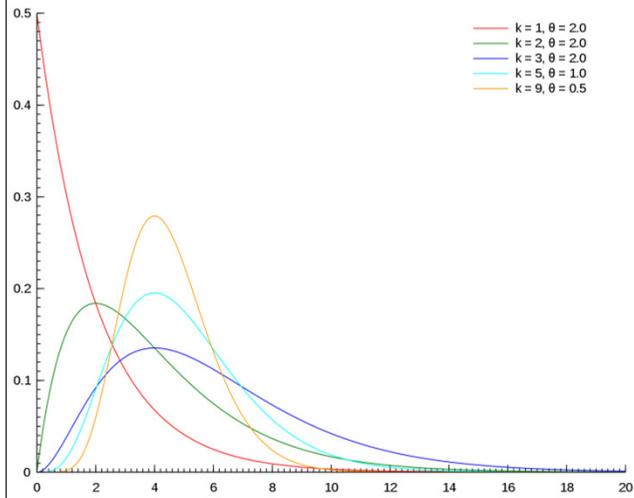
# Extreme Value Theory

- It is known that under general conditions and if the threshold is sufficiently high, the excess claim follows extreme value distributions.
- Conditions:
  - No upper bound for claim
  - Continuous pdf

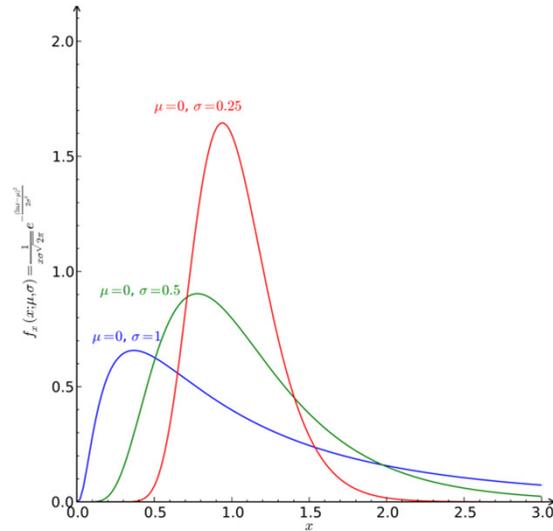
# Choose Distribution

Distribution	Parameter	Usage
Gamma	$k, \theta$	Waiting time
Log-normal	$\mu, \sigma$	Finance price
Pareto 1	$\alpha$	Distribution of wealth
Weibull	$k, \lambda$	Time to failure
Exponential	$\lambda$	Time between events
Generalized Pareto	$\sigma, \xi, (\mu)$	Tail of distribution

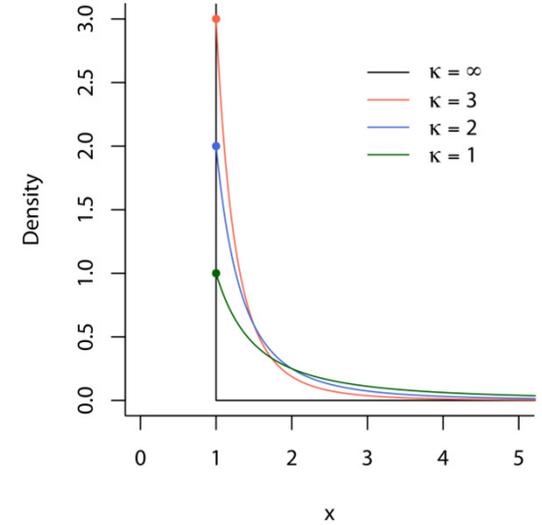
### Gamma



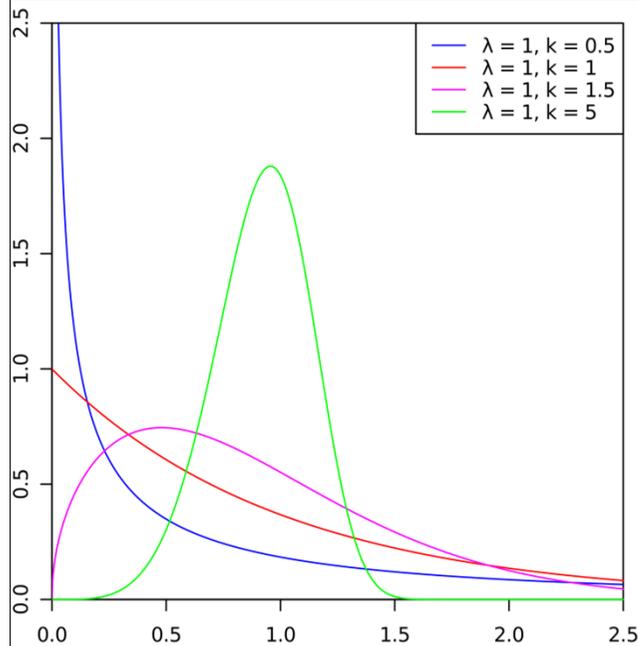
### Log-normal



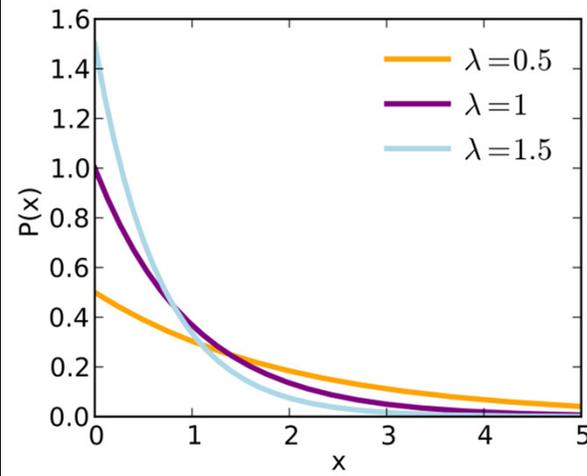
### Pareto1



### Weibull



### Exponential



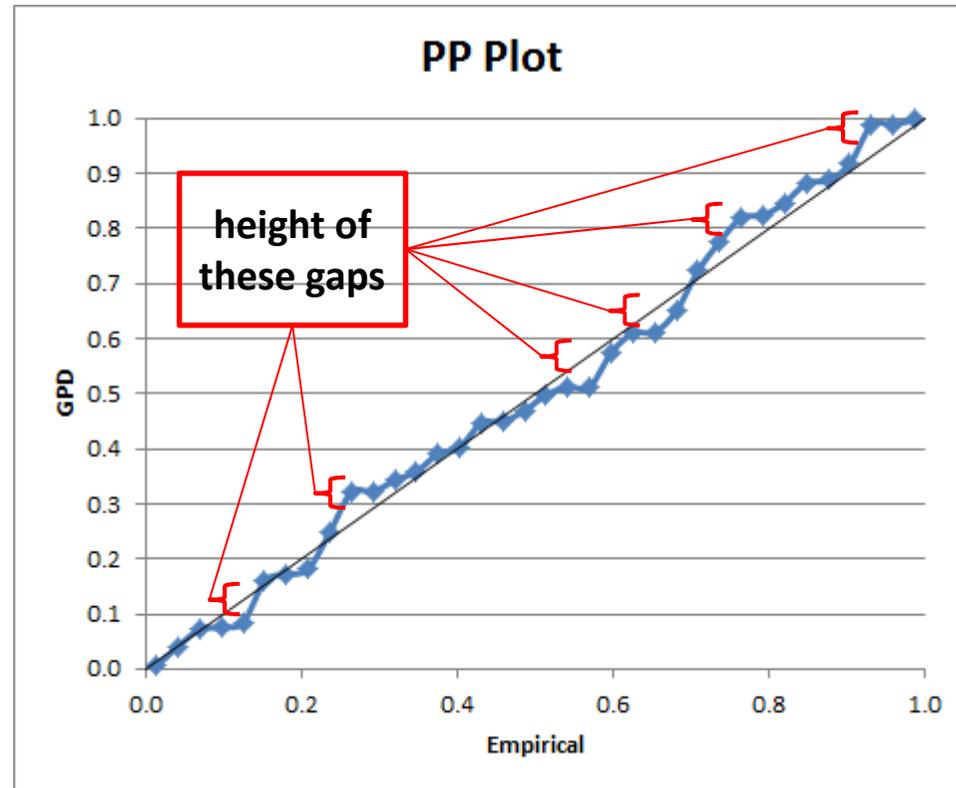
### General Pareto

Similar to Pareto 1

Figures from Wikipedia

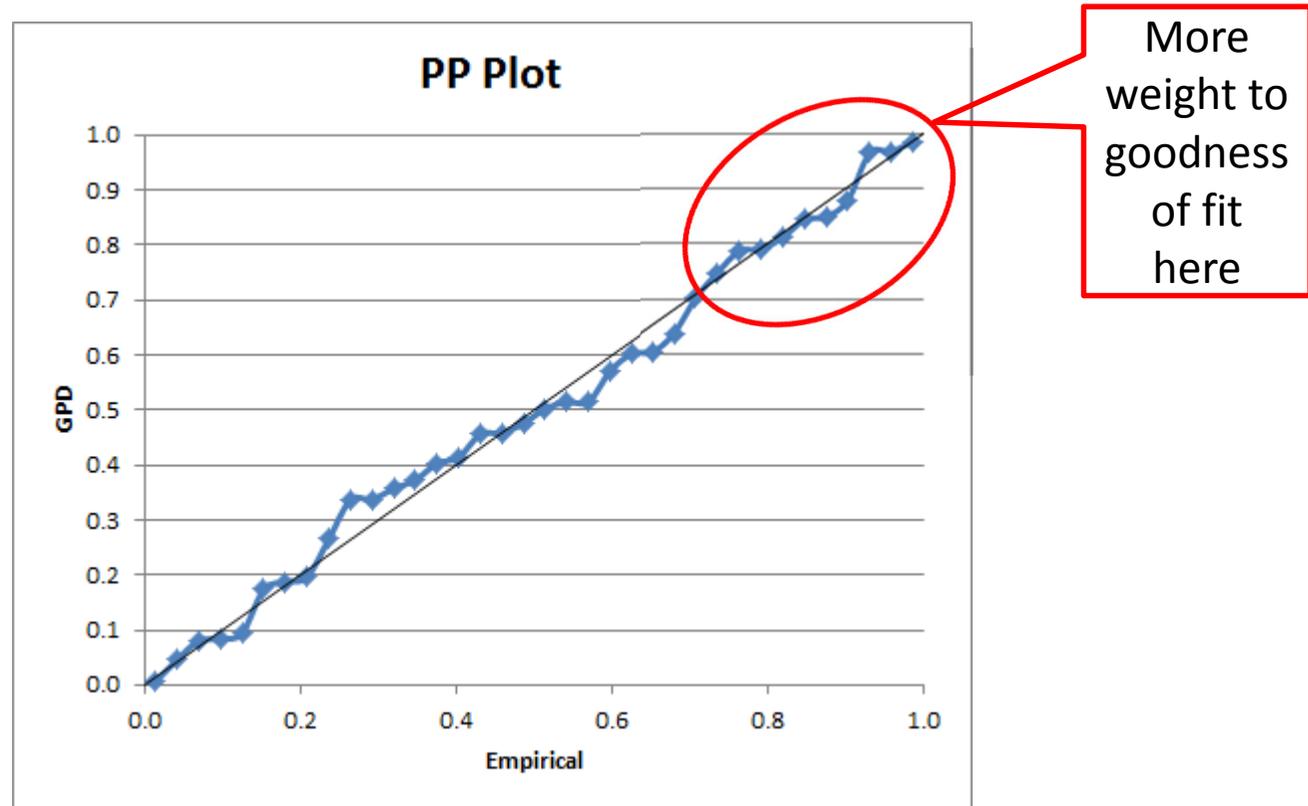
# Kolmogorov-Smirnov

- K-S score is largest gap in PP plot



# Anderson-Darling

- Similar to Kolmogorov-Smirnov but with greater weight given to fit of higher values



# How to use

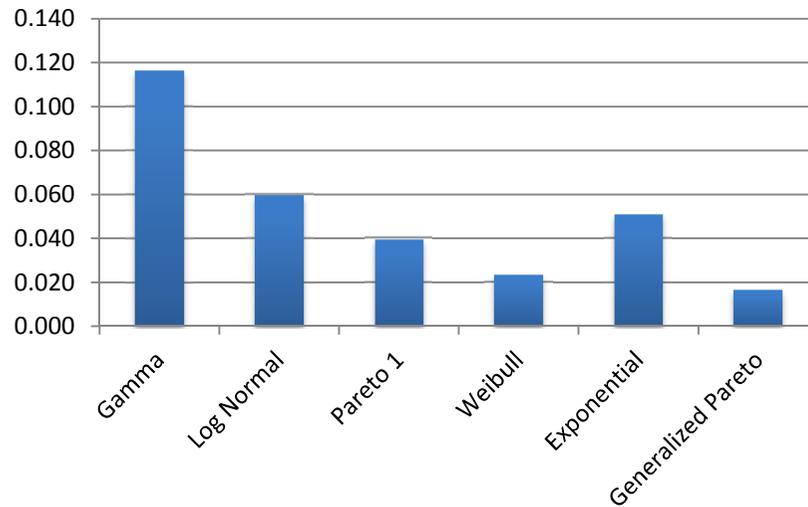
Paste data here,  
sort by descending  
order to avoid  
problem.  
All data must be  
numbers.

	A	B	C	D
1	11440.75	Please input data on the first column	Number of data	
2	11310.66016		999	
3	9849.05957			
4	9275.612305			
5	9122.378906			
6	8507.162109			
7	8442.932617			
8	8204.003906			
9	8074.399902			
10	8045.916992			
11	7667.487793			
12	7524.099121			

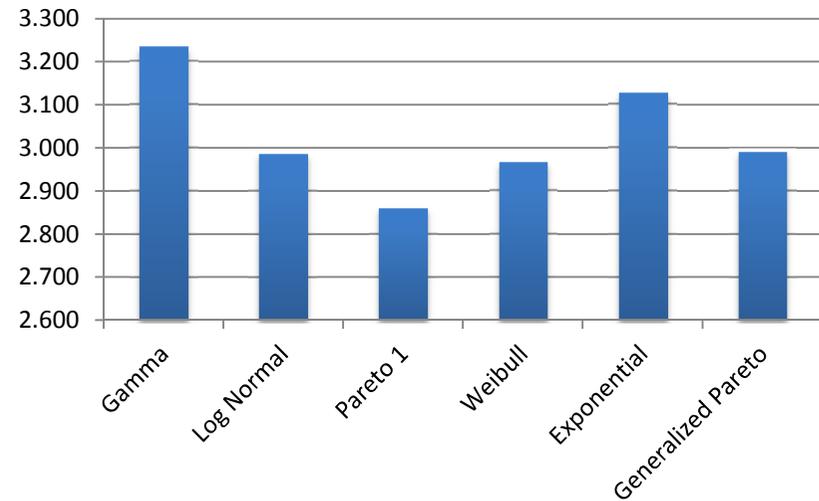
Total number of  
data calculated  
automatically

# Choose Distribution

## Kolmogorov Smirnov Score



## Anderson Darling Score



- All parameters are calibrated via MLE
- Low KS and AD score means better fit

# Other calibrations

- MLE is the most efficient to calibrate
- You may aim for best fit for KS/AD
- Use “solver” to calibrate  
Data -> Analysis -> Solver
- You may need to install “solver” add-in

# How to use “solver”

**Solve it!**

Target parameters

	F	G	H	I
1	Parameters			
2	Gamma	1.143792	1076.168	1940.931
3				
4				
5				
6	LL Gamma: Quantile	Diff	AD	
7	-116.413	0.999782	0.116359	3.234409
8	-3.7E-05	0.999782	0.000283	
9	-4.1E-05	0.999755	0.001256	
10	-0.00016	0.999067	0.001569	
11	-0.00027	0.998425	0.001929	
12	-0.00031	0.998189	0.002694	

Solver Parameters

Set Target Cell:

Equal To:  Max  Min  Value of:

By Changing Cells:

Subject to the Constraints:

First number under “Diff” is KS score, target this cell

# Notes on Solver

- Take MLE estimators as initial guess
- Solver algorithm takes time
- Best fit to AD score is calibrated similarly
- Note the parameters for KS-fit and AD-fit are different

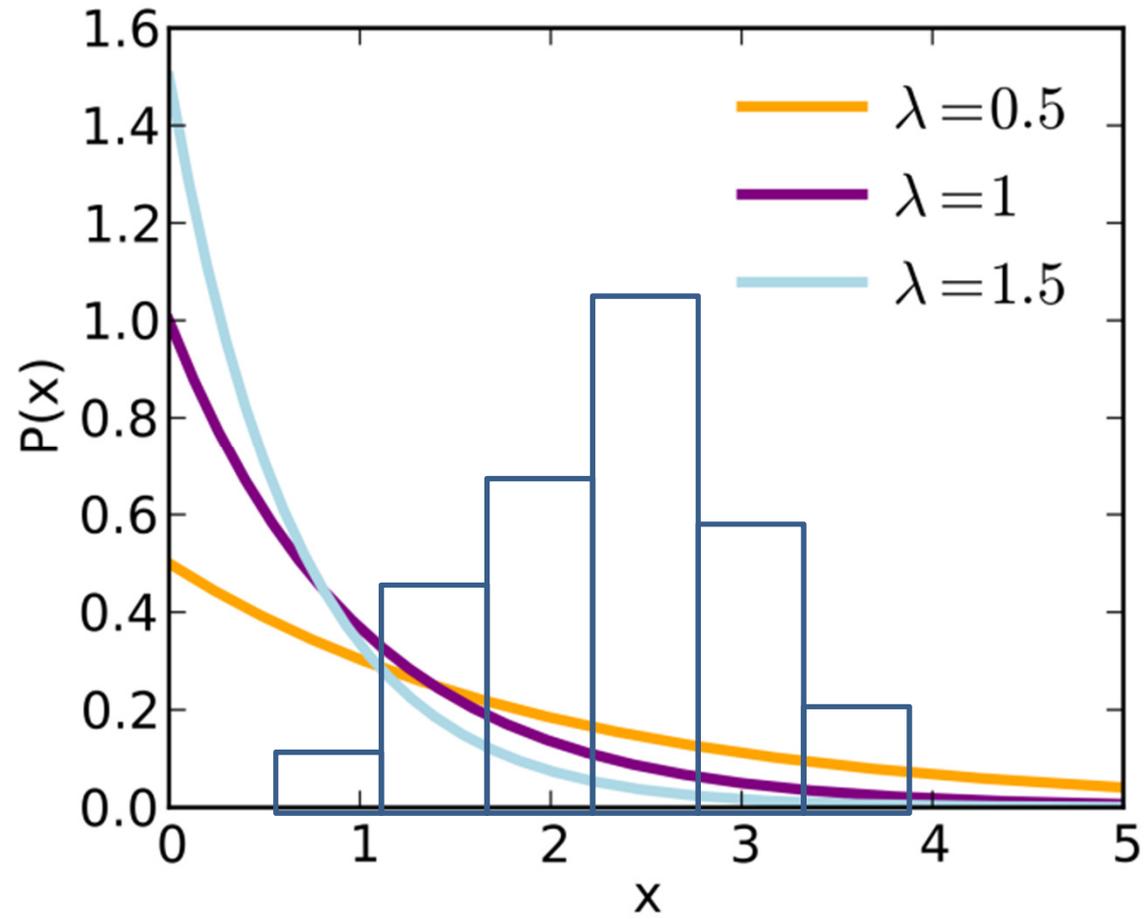
# Task 1

- Split into groups, each group take one set of data and present the results
  - Danish data top 1000
  - Danish data top 200
  - US data top 1000
  - US data top 200
- For computation reason, we test 1000 data at most
- Random data will not fit extreme value distributions and estimation will fail

# Task 1

- Breakout groups to report back
  - Which distribution?
  - Which distribution parameters to use?

# Fit random data



# Choosing A Cutoff

# Basic structure

- Inputs and outputs

	<b>Required Inputs</b>
	<b>Optional Inputs</b>
	<b>Outputs</b>
	<b>Notes</b>

Analyze	Total number	61
	Marker Size	3
	Threshold	
	<b>Suggested Cut-off</b>	
Hill Estimate	24.58	
Mean Excess	23.00	
LnLn	20.09	
Mann-Kendall	46.50	

**Hill Estimate**

Please input your observed value on x-axis or y-axis to generate suggested cut-off

X-axis value	25
Suggested Cut-off	24.58

Hill Estimate look for a threshold that data is stable to the right of the threshold

# Sheet: DataInput

- 1. Paste data in the first column
  - Data need not be in increasing/decreasing order
  - Ensure all entries are numbers or empty
  - You may remove missing or invalid data by leaving the cells empty, the Macro will ignore them automatically
  - Number of data will be shown in column C

# Sheet: Threshold

- 2. Click Analyze at the upper left corner, you will get
  - Plot of Hill Estimate
  - Plot of Mean Excess
  - Plot of LnLn
  - Plot of Mann-Kendall
  - Calculation worksheets are hidden

# Hill Estimate

- Consider the order statistics  $X_{\{1,n\}} \geq \dots \geq X_{\{n,n\}}$ , Hill Estimator is defined as

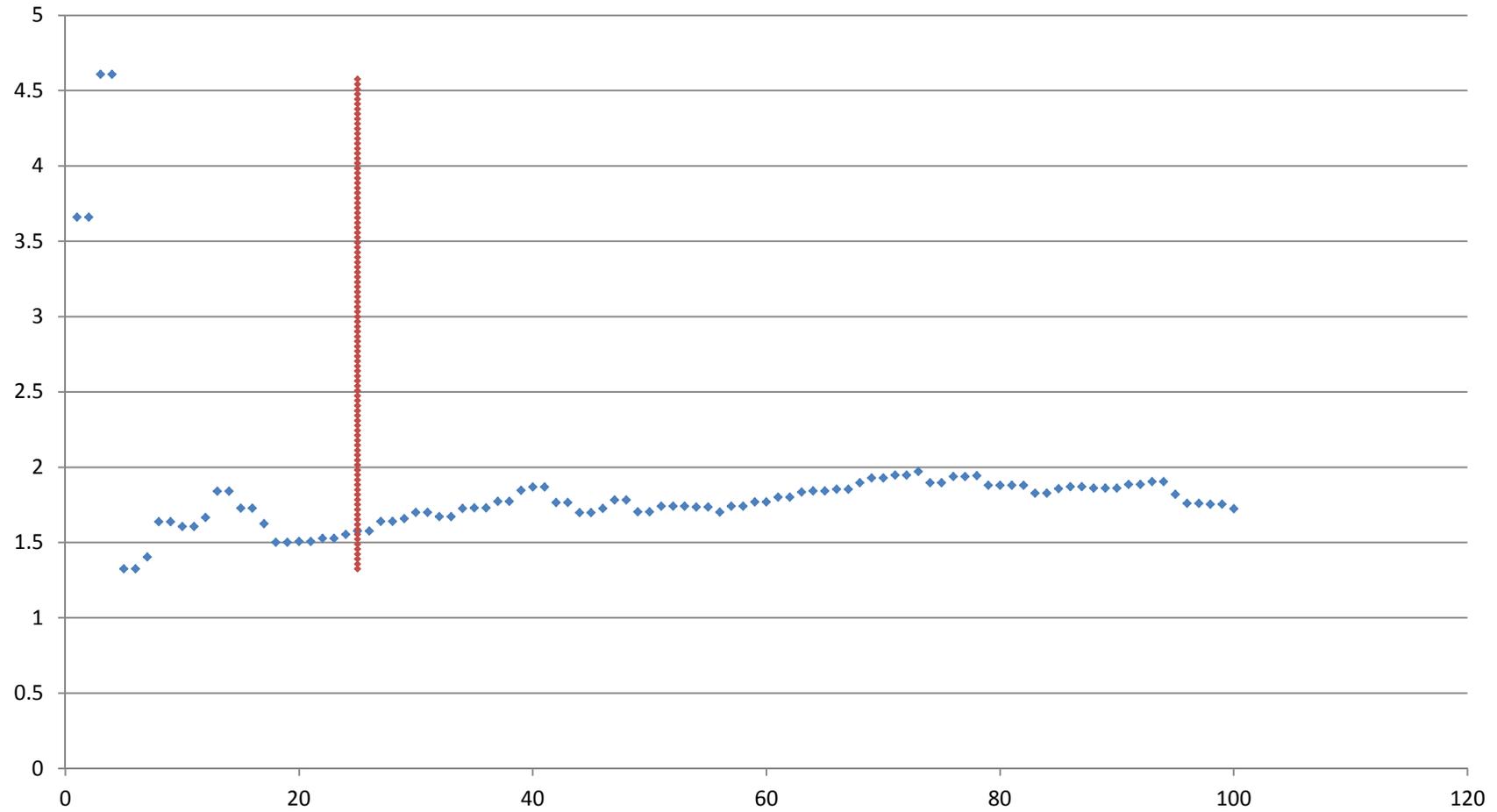
$$\hat{\alpha}_{k,n}^H = \left[ \frac{\sum_{j=1}^k (\ln X_{j,n} - \ln X_{k,n})}{k} \right]^{-1}$$

- The inverse of the average log-exceedance above the threshold.

# Hill Estimate

- “Regions of the plot that are approximately close to be horizontal lines indicate values of  $K$  for which the estimate is essentially stable with respect to the choice of the cut-off.”

# Hill Estimate



# Mean Excess

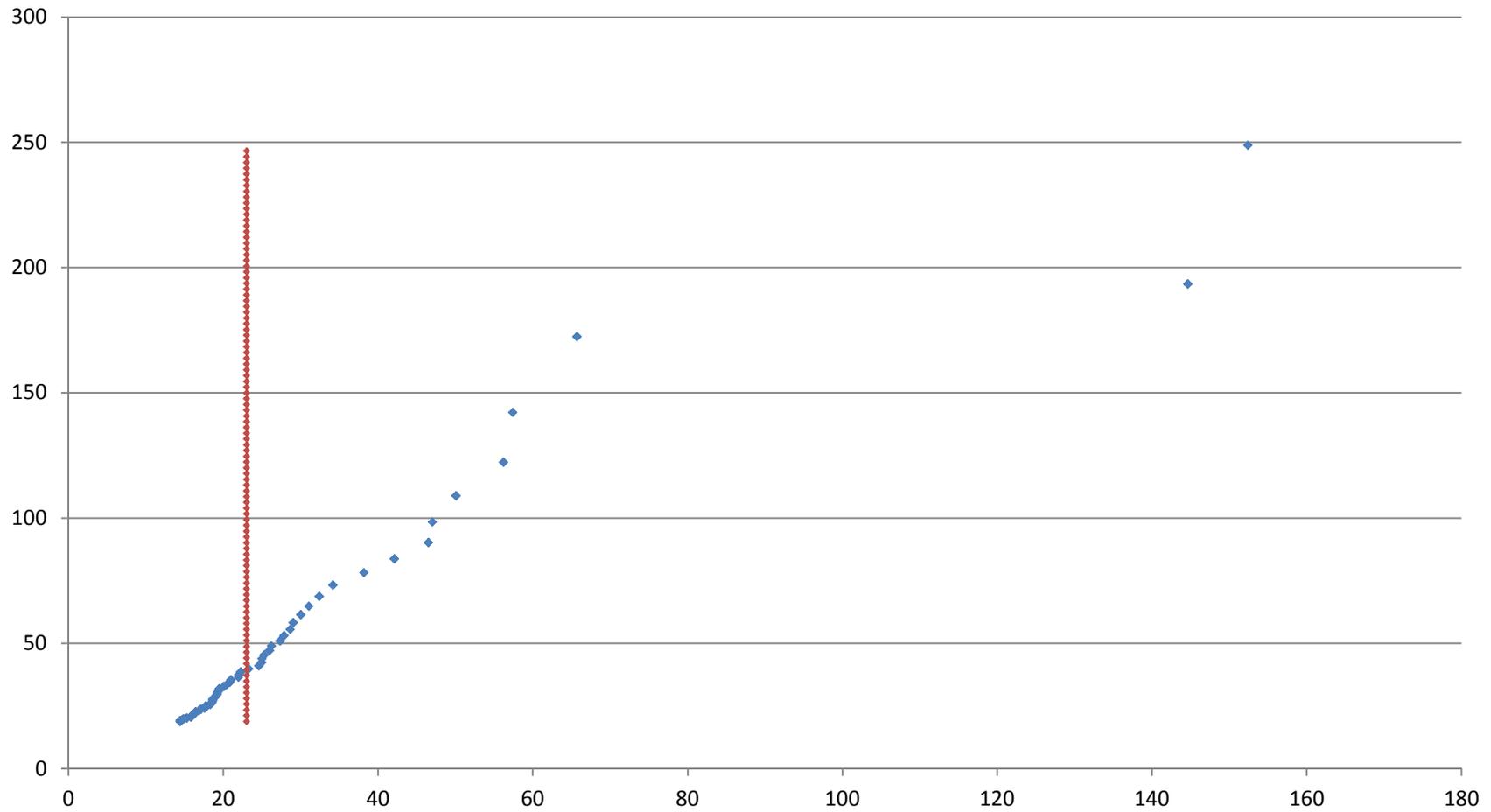
- The sample mean excess function is defined as

$$e_n(u) = \frac{\sum_{i=1}^n (X_i - u) \cdot I_{\{X_i > u\}}}{\sum_{i=1}^n I_{\{X_i > u\}}}$$

# Mean Excess

- We look for a threshold that data points to the right of the threshold are roughly linear. In this method, you may ignore the last points that are deviated away from the general trend due to small sample in the highest claims.

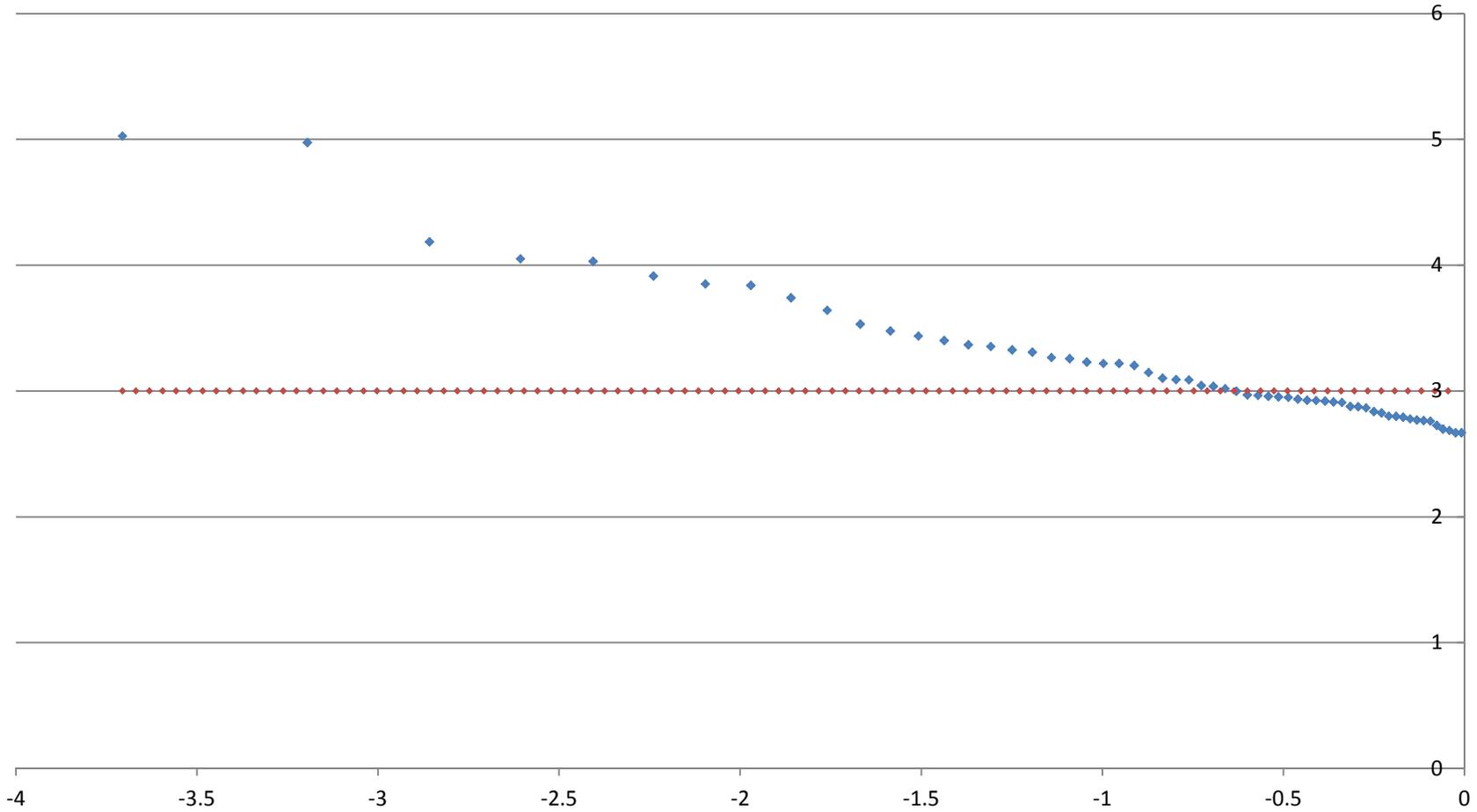
# Mean Excess



# Ln-Ln plot

- Ln-Ln plot Ln of the data. We look for a linear trend to the left of the threshold.

# Ln-Ln plot



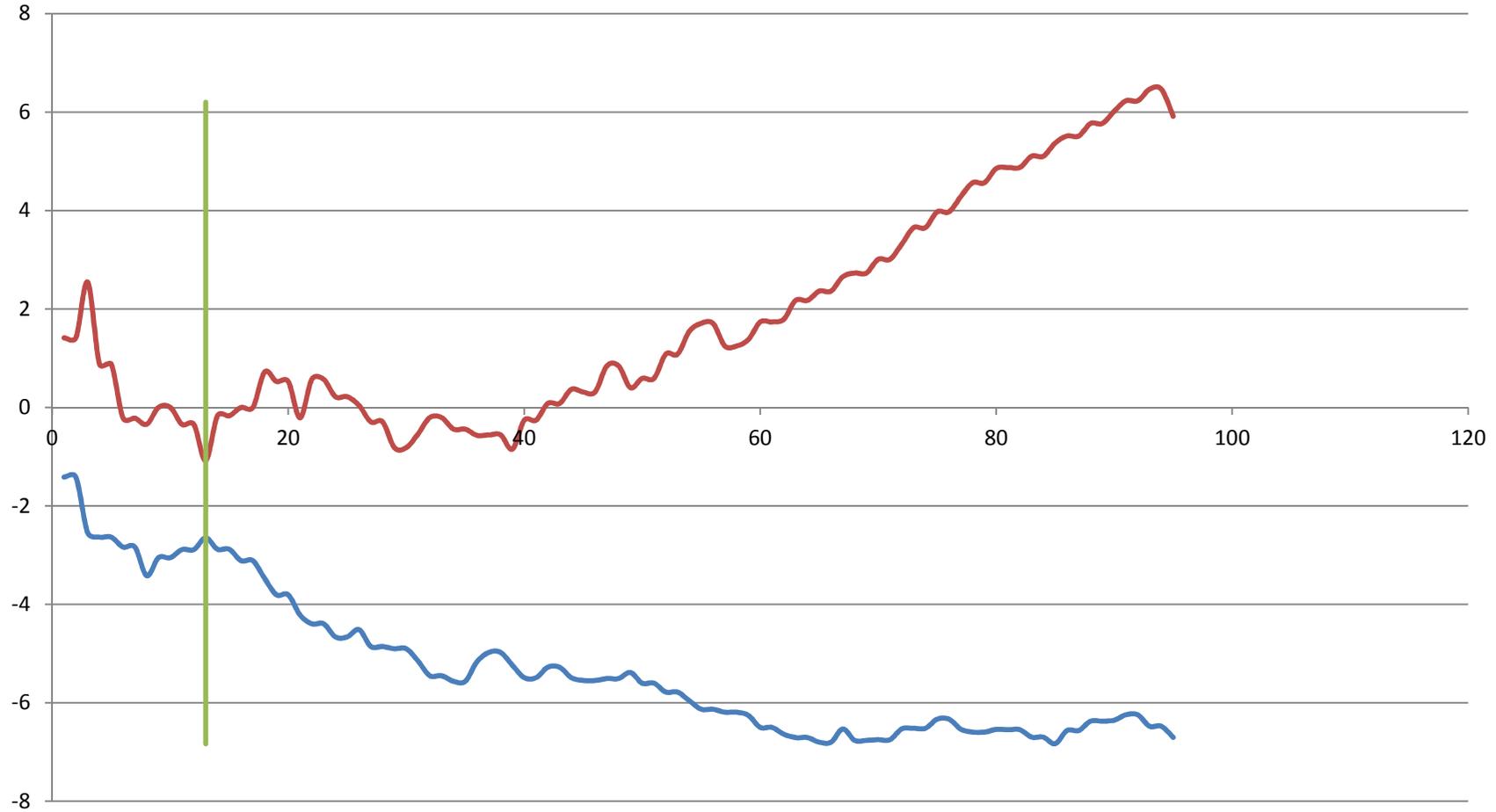
# Mann-Kendall Test

- Mann-Kendall plot test the beginning of a trend. The trend begins when the two lines intersect or when they are close to each other. If there are multiple intersections, user should consider the first intersection.
- The closest point in the plot will be generated automatically, user may modify from that threshold according to own intuition

# Mann-Kendall Test

- For details of the algorithm, please refer to *“Estimation of the beginning and end of recurrent events within a climate regime”* by Friedrich-Wilhelm Gerstengarbe\*, Peter C. Werner

# Mann-Kendall Test



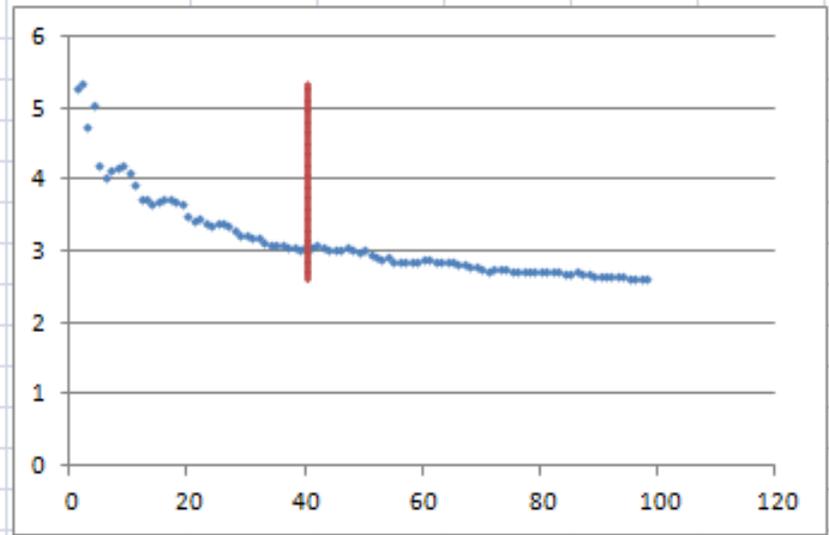
# Sheet: Threshold

- 3. You need to choose the threshold based on the four plots
  - Input numbers in the purple boxes of observed x-axis/y-axis values
  - Suggested threshold will be generated and summarized in the table on the left

Analyze	Total number	999
	Marker Size	3
	Threshold	6000

Suggested Cut-off	
Hill Estimate	5765.73
Mean Excess	5000.00
LnLn	2980.96
Mann-Kendall	4295.42

### Hill Estimate

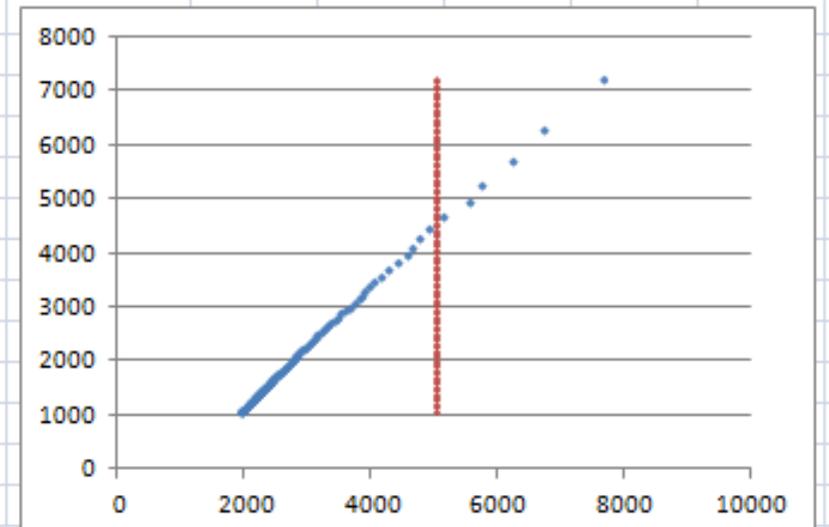


Please input your value on x-axis or generate suggested

X-axis value	40
Suggested Cut-off	5765.73

Hill Estimate look for a threshold that data is stable to the right of the threshold

### Mean Excess



X-axis value	5000
Suggested Cut-off:	5000.00

## Task 2

- Split into groups, each group take one set of data and present the results (what is the cut-off and why?)
  - Danish data top 1000
  - US data top 1000

## Task 2

- Breakout groups to report back
  - Selected cutoff
  - Why?

# **Bootstrapping and XOL Pricing**

# What is Bootstrapping?

- Bootstrapping is a method to measure uncertainty of sample estimates.
- Assume your distribution choice and fitted parameters are correct, then
  - The history is only one possible random outcome
  - Other possible outcomes would lead to different parameter estimates
  - We can estimate the parameter uncertainty by considering the varying parameter estimates from these other possible random outcomes

# What is Bootstrapping?

- We construct a random resample (with replacement) of the claim data with same size
- For each resampled set, we calibrate the MLE estimators

# Why Bootstrap?

- The more uncertain the distribution parameters, the more likely are large claims
- So greater uncertainty means
  - Higher XOL prices for the higher layers
  - Higher PMLs

# How to use

MLE estimator

Number of simulations for bootstrapping

	B	C	D	F	G	
1	Bootstrap Method	Above threshold	Sigma =	Number of Random Simulations	Induced Xi	Induced Sigma
2		11440.75023	1325.74946	100	-0.06233	1313.076
3		11310.66016	Xi =		0.196469	1171.731
4	Number of data	9849.05957	0.033927209	Number of bins in histogram	-0.07623	1448.904
5	Number of data above threshold	9275.612305			-0.05299	1414.708
6	149	9122.378906	Unbiased Sigma	10	0.040441	1385.671
7	Threshold	8507.162109			-0.0197	1553.309
8	4000	8442.932617	1172.983165		-0.08982	1409.616
9	Excess	8204.003906			0.11353	1316.108
10	4000	8074.399902	Unbiased Xi	Invalid count	-0.02612	1428.179
	Limit	8045.916992	0.126155704	0	-0.01115	1281.792
	4000	7667.487793			-0.17627	1761.65
		7524.099121		Valid count	0.020328	1324.062
		7444.036133		100	-0.00751	1368.144
		7424.715707			0.054413	1255.138

Input cutoff

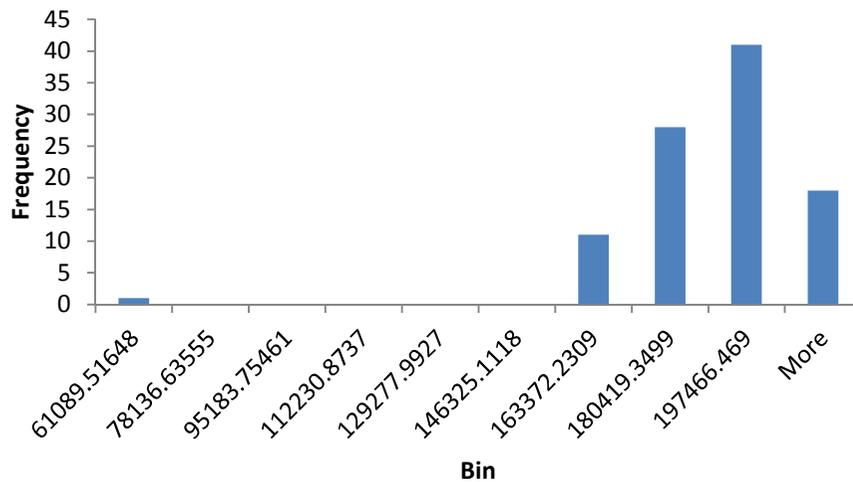
Price XOL premium between (excess, excess + limit)

Unbiased estimator

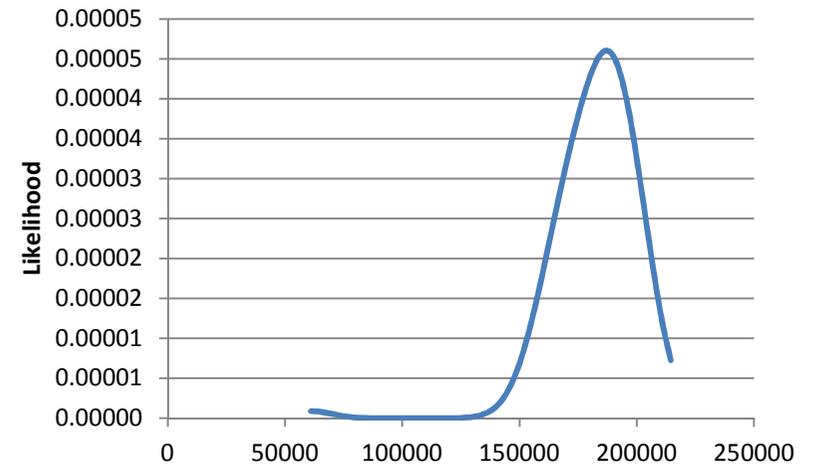
# Result

- A column of “viable risk premium”

**XOL risk premium histogram**



**XOL risk premium kernel**



## Task 3

- Split into groups, each group take your data and cut-off and present your XOL premium
  - Low layer XOL premium
    - Danish Data: 3 excess of 2
    - US Top 1000: 500 excess of 3000
  - High layer XOL premium
    - Danish Data: 150 excess of 300
    - US Top 1000: 2500 excess of 12500

# Task 3

- Breakout groups to report back
  - XOL risk premium
  - Justification

# Bootstrapping

# Probable Maximum Loss (PML)

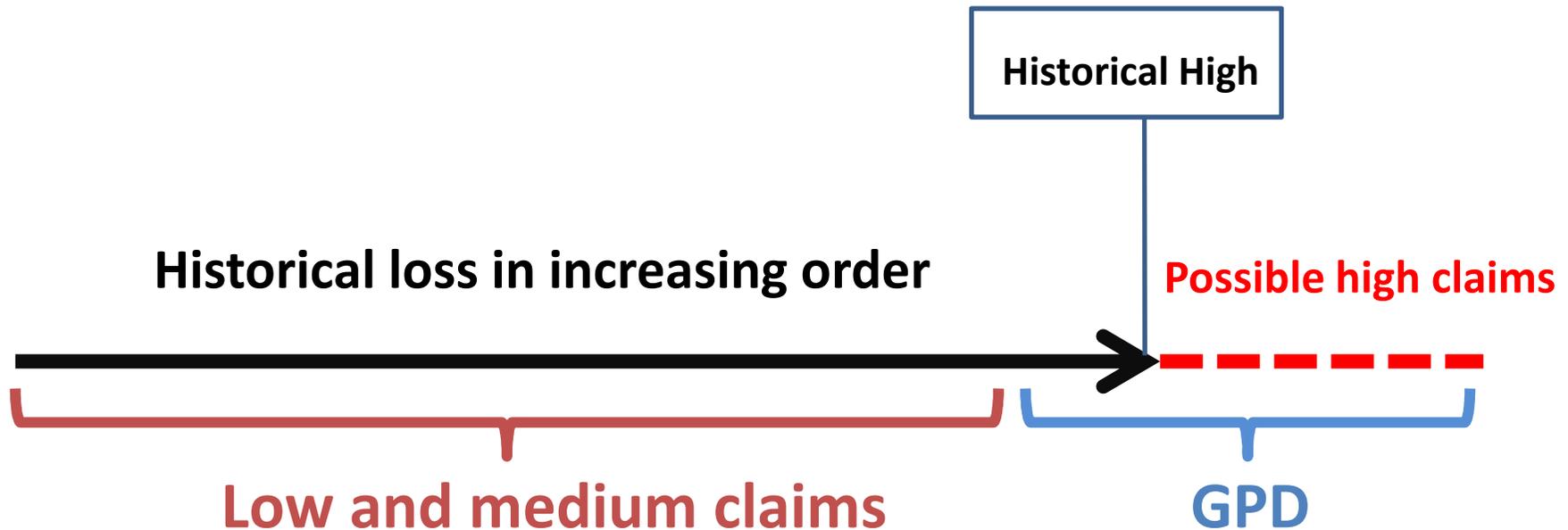
Definition: Maximum loss expected in a given year (given a probability or return period)

# Useful functions

- `GPDquantile(p,cut-off,sigma,xi)`
  - Purpose: Numerical solve for the inverse cdf.
- `GPDgencdf(x,cut-off,sigma,xi)`
  - Purpose: return the cdf for generalised pareto
- `GPDmean(cut-off,sigma,xi)`
  - Purpose: returns the mean of a generalised pareto, given its parameters

# Estimating PMLs

- Determine Which Region of the Distribution



# Estimating PMLs

- For region below cutoff, use retrospective estimate
- For region above cutoff, use distribution
- Remember to adjust for how many years of historical data you have used!

# Task 4

- What are the PMLs for next year? (state assumptions)
  - 1:10 year return period
  - 1:100 year return period
  - 1:200 year return period
- Do for both Danish Data and US Top 1000

# Task 4

- Breakout groups to report back
  - PML Estimate
  - Justification / assumptions

# Wrap Up

# What We've Done Today

- Learned How to Model the Tail of a Distribution
- Learned How to Use Our Model to
  - Price XOL
  - Estimate PML

# Questions?